

#### News for Immediate Release

# ELECTROVAYA ENTERS INTO CANADIAN RETAIL SECTOR WITH COMPUSMART CANADA

# The PowerPad line of portable computer batteries immediately available to consumers

**Toronto, Ontario** – March 6, 2002 – Electrofuel Inc. (TSE: EFL) announced today that it has signed an agreement with CompuSmart Canada to supply its PowerPad line of portable computer batteries to CompuSmart's retail locations across Canada. This agreement will enable Electrovaya to market its SuperPolymer™ laptop batteries to the retail end-user market. CompuSmart is part of the largest Canadian franchisor of computer retailers and resellers, Hartco Corporation (TSE:HCC), which has annual sales of over \$600 million.

"This is the natural next step for Electrovaya. We have been in the distribution and reseller market for five months, it was only logical that we move to the retail market," said Pat McCool, Vice President Sales and Marketing for Electrovaya. "We have had numerous enquiries over the last few years regarding the availability of our PowerPad products at the retail level and now with CompuSmart providing our products they are immediately available to consumers," said Mr. McCool.

CompuSmart is the only large-format computer retailer available in Canada, dedicated to strictly selling computer hardware, software and peripherals. As the largest franchisor of computer retailers in Canada, CompuSmart offers consumers access to unmatched coverage and exposure across the country.

"We are happy to be bringing on Electrovaya as a supplier," said Adam Bazuk, President of CompuSmart Toronto. "Electrovaya's PowerPad batteries provide an innovative and unique accessory to the notebooks that CompuSmart offers. Until now, high capacity notebook batteries of this quality were not readily available to consumers. This partnership has changed that and made it possible."

### **About Electrovaya**

The Company develops, manufactures and sells products using its proprietary lithium-ion SuperPolymer™ rechargeable battery technology, which delivers the highest energy density level of any battery technology on the market today. The Company's goal is to become the leading provider of portable power for the notebook computer and wireless sectors, and to apply its technology to a broad spectrum of alternative energy applications over the long term. The Company operates under the commercial name Electrovaya and its shares trade on The Toronto Stock Exchange under the symbol EFL.

For more information about the Company and its products, please visit our website at <a href="https://www.electrovaya.com">www.electrovaya.com</a>.

#### **About CompuSmart**

CompuSmart is Canada's only national large-format computer retail network with over 20 locations serving 15 markets across Canada. CompuSmart is a part of Hartco Corporation, the largest franchisor of systems integrators, computer resellers and computer retailers in Canada. CompuSmart locations each have an outbound sales force addressing the business market. Clients can also shop online at <a href="https://www.compuSmart.com">www.compuSmart.com</a> for a "clicks-and-mortar" experience which is integrated with store operations.

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