

# ELECTROVAYA INC.

Consolidated Balance Sheets  
(Expressed in thousands of U.S. dollars)

	June 30, 2004 (Unaudited)	September 30, 2003 (Audited)
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 3,015	\$ 6,178
Short-term investments	10,422	11,415
Accounts receivable	1,622	1,047
Investment tax credits recoverable	228	427
Goods and Services Tax receivable	61	55
Inventories (Note 2)	3,086	2,852
Prepaid expenses and other	147	138
	18,581	22,112
Capital assets	10,003	12,024
	<u>\$ 28,584</u>	<u>\$ 34,136</u>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities		
Accounts payable and accrued liabilities	\$ 2,334	\$ 1,760
Income taxes payable	-	6
	2,334	1,766
Shareholders' equity		
Share capital (Note 3)	63,745	63,729
Contributed Surplus	13	-
Cumulative translation adjustment	1,153	954
Deficit	(38,661)	(32,313)
	26,250	32,370
	<u>\$ 28,584</u>	<u>\$ 34,136</u>

See accompanying notes to consolidated financial statements.

These interim financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended September 30, 2003.

# ELECTROVAYA INC.

Consolidated Statements of Operations and Deficit  
(Expressed in thousands of U.S. dollars  
except share and per share amounts)  
(Unaudited)

	Three months ended June 30,		Nine months ended June 30,	
	2004	2003	2004	2003
Revenue	\$ 1,559	\$ 778	\$ 4,733	\$ 3,025
Cost of goods sold	1,420	1,154	4,311	3,432
Gross margin	139	(376)	422	(407)
Expenses				
Research and development	730	728	1,884	2,192
Government assistance (Note 4)	(146)	-	(517)	-
Sales and marketing	608	521	1,419	1,917
General and administrative	537	438	1,917	1,477
	1,729	1,687	4,703	5,586
Loss before the undernoted	(1,590)	(2,063)	(4,281)	(5,993)
Amortization	(689)	(719)	(2,210)	(2,014)
Loss from operations	(2,279)	(2,782)	(6,491)	(8,007)
Interest income	57	140	218	325
Loss from foreign exchange	137	(479)	(75)	(719)
	194	(339)	143	(394)
Loss before income taxes	(2,085)	(3,121)	(6,348)	(8,401)
Income tax expense	-	-	-	-
Net loss for the period	(2,085)	(3,121)	(6,348)	(8,401)
Deficit, beginning of period	(36,576)	(27,717)	(32,313)	(22,437)
Deficit, end of period	\$ (38,661)	\$ (30,838)	\$ (38,661)	\$ (30,838)
Basic and diluted loss per common share	\$ (0.03)	\$ (0.04)	\$ (0.09)	\$ (0.12)
Weighted average number of shares outstanding, basic and fully diluted	69,561,754	69,539,109	69,546,657	69,539,109

See accompanying notes to consolidated financial statements.

These interim financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended September 30, 2003.

# ELECTROVAYA INC.

Consolidated Statements of Cash Flows  
(Expressed in thousands of U.S. dollars)  
(Unaudited)

	Three months ended June 30,		Nine months ended June 30,	
	2004	2003	2004	2003
Cash provided by (used in)				
Operating activities				
Loss for the period	\$ (2,085)	\$ (3,121)	\$ (6,348)	\$ (8,401)
Amortization which does not involve cash	689	719	2,210	2,014
Change in non-cash operating working capital	(345)	1,041	(60)	(488)
	(1,741)	(1,361)	(4,198)	(6,875)
Investing activities				
Additions to capital assets	(58)	(46)	(188)	(181)
(Increase) decrease in short-term investments	(7,778)	(11,609)	993	6,480
	(7,836)	(11,655)	805	6,299
Increase (decrease) in cash and cash equivalents	(9,577)	(13,016)	(3,393)	(576)
Effect of currency translation adjustments on cash and cash equivalents	(433)	1,714	230	3,495
Cash and cash equivalents, beginning of period	13,025	16,750	6,178	2,529
Cash and cash equivalents, end of period	\$ 3,015	\$ 5,488	\$ 3,015	\$ 5,448
Supplemental disclosure of cash flow information				
Income taxes paid	\$ 4	\$ -	\$ 47	\$ 68
Interest received	51	89	237	445

See accompanying notes to consolidated financial statements.

These interim financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended September 30, 2003.

# ELECTROVAYA INC.

Notes to Consolidated Financial Statements  
(Expressed in thousands of U.S. dollars)  
(Unaudited)

Nine months ended June 30, 2004

Electrovaya Inc. (the "Company"), incorporated in 1996 under the Business Corporations Act (Ontario), develops, manufactures and markets portable power technology products using its patented lithium ion SuperPolymer® technology.

## 1. Significant Accounting Policies

### (a) Basis of presentation

The Company prepares its financial statements in accordance with Canadian generally accepted accounting principles. These consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated upon consolidation.

The disclosures contained in these unaudited interim consolidated financial statements do not include all disclosures required under Canadian generally accepted accounting principles (GAAP) for annual financial statements. The unaudited interim consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended September 30, 2003.

The unaudited interim consolidated financial statements are based upon accounting policies consistent with those used and described in the annual consolidated financial statements, except as noted herein. The interim financial statements are not considered to be materially affected by seasonal or cyclical factors.

Management believes these unaudited interim consolidated financial statements include all adjustments, including normal recurring adjustments, necessary to present fairly the financial position of the Company as at June 30, 2004 and the results of its operations and its cash flows for the nine and three months ended June 30, 2004. Results for the three months ended June 30, 2004 are not necessarily indicative of the results to be expected for the entire year.

### (b) Change in Accounting Policy

Prior to January 1, 2004, the Company applied the fair value based method of accounting prescribed by CICA Handbook Section 3870, *Stock-based Compensation and Other Stock-based Payments*, only to employee stock appreciation rights, and applied the settlement method of accounting to employee stock options. Under the settlement method, any consideration paid by employees on the exercise of stock options or purchase of stock is credited to share capital and no compensation expense was recognized.

# ELECTROVAYA INC.

Notes to Consolidated Financial Statements  
(Expressed in thousands of U.S. dollars)  
(Unaudited)

Nine months ended June 30, 2004

## 1. Significant accounting policies (continued)

### (b) Change in Accounting Policy

Effective January 1, 2004, in accordance with one of the transitional options permitted under amended Section 3870, the Company has prospectively applied the fair value based method to all employee stock options granted on or after October 1, 2003. Under the fair value based method, compensation cost is measured at fair value at the date of grant and is expensed over the award's vesting period. During the current quarter, due to the effect of prospectively adopting the fair value based method, there was an increase in stock based compensation expense of \$13, with no resulting impact on loss per share.

### (c) Use of estimates

In preparing the financial statements in conformity with generally accepted accounting principles, management makes estimates and assumptions that affect the reported amounts of bad debt reserves and warranty accruals at the date of the financial statements. Sales returns and bad debts are determined based on past experience for the prior year applied against sales for the quarter. Bad debts are determined based the ageing of accounts receivable where such amounts are not insured and considered uncollectible. Warranty accruals are based on the actual warranty experience rate for the past year and sales during the most recent warranty period. Actual results could differ from the estimates.

### (d) Segmented Information

The Company has no distinct operating segments and has no operating assets located outside of Canada.

### (f) Cash and cash equivalents

Cash and cash equivalents consist of investments with maturities of less than 90 days.

# ELECTROVAYA INC.

Notes to Consolidated Financial Statements  
(Expressed in thousands of U.S. dollars)  
(Unaudited)

Nine months ended June 30, 2004

## 2. Inventories

Inventories consist of:

	June 30, 2004 (Unaudited)	September 30, 2003 (Audited)
Raw materials	\$ 1,194	\$ 1,095
Work in progress	1,689	1,703
Finished goods	203	54
	<u>\$ 3,086</u>	<u>\$ 2,852</u>

As at June 30, 2004 the Company had provided a provision of \$235 for obsolete inventory, including \$164 in the current quarter.

## 3. Share capital

As at June 30, 2004, the Company had outstanding 69,575,442 common shares (69,539,109 at September 30, 2003) outstanding and 1,997,667 (1,599,000 as at September 30, 2003), options to acquire common shares under the Company's employee incentive plan.

## 4. Government Assistance

The Company has been approved for funding under the Technology Partnerships Canada initiative of Industry Canada. The funding is to support the Company's research and development efforts in fast batteries and electric vehicles. The Company will receive contributions of up to 29.7% of the specified costs of the development project, to a maximum amount of \$6.7 million. Under the terms of the agreement, an amount up to a maximum of \$31,075 is to be repaid by royalties, commencing in 2007 through to 2013, with payment to be deferred or reduced if certain revenue thresholds are not achieved. The Company received \$1,140 during fiscal 2003; \$244 during the first quarter, \$127 in the second quarter and \$146 in the third quarter of fiscal 2004.

## 5. Related Party Transactions

The Company leased its Hanna Avenue premises in Toronto, Ontario, from a company owned by its controlling shareholders for \$209 per year plus GST and business tax. The lease was renewed from January 1, 2003 to December 31, 2003. In June 2003, the Company secured an additional 11,800 square feet at \$80 per year plus GST and business tax until December, 2003, with one rent-free month. Beginning in January 2004, the Company occupied these

# ELECTROVAYA INC.

Notes to Consolidated Financial Statements  
(Expressed in thousands of U.S. dollars)  
(Unaudited)

Nine months ended June 30, 2004

## 5. Related Party Transactions (continued)

premises on a monthly basis. In April 2004, the premises were sold by the controlling shareholders to an independent third party for consideration that included a vendor-take back mortgage.

Electrovaya has invested \$115 in a private company engaged in the business of producing and evaluating new materials in return for 6% of its Class A and 21% of its Class B shares, subsequently providing research and development services totaling \$153 in consideration of 30% of additional non-voting, participating Class B shares. The Class B shares are convertible into Class A voting, participating shares in the event the company becomes registered on a stock exchange. During the second quarter, Electrovaya provided a \$38 loan to the company to assist with the operation of a pilot plant. The original investment, additional shares and loan have been valued at Nil as at the end of June 30, 2004.

## 6. Stock Compensation

The Company employs a fair value based method of accounting for all options issued to employees, consultants or directors on or after January 1, 2004. The Company recognizes compensation cost for all stock options granted to employees, consultants and directors under its stock option plan. In May, 2004, the Company granted 435,000 options.

The fair value of options issued in the quarter was estimated at the date of grant, using a Black-Scholes Option Pricing Model with the following assumptions for 2004: risk free interest rate of 5.0%; a volatility of 120%; and a weighted-average expected life of the options of 10 years. The weighted average fair value of stock options granted during the three months ended June 30, 2004 was \$0.79 per option.

The estimated fair value of the options is amortized to expense over the vesting period of the options. The Company's net income was reduced by \$13 for the three months ended June 30, 2004. The amortization is recorded in General and administrative expenses.

### Pro forma information

Pro forma information regarding net income is required and has been determined as if the Company had accounted for its employee stock options granted after December 31, 2001 and prior to September 30, 2003, under the fair value method. The fair value of these options was estimated at the date of the grant using a Black-Scholes Option Pricing Model. For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the vesting period of the options. The weighted average fair value of stock options granted during the year ending September 30, 2003 was \$0.50 per share. The proforma impact, on net loss for the nine months and quarter ending June 30, 2003 were \$14 respectively. There was no material impact on loss per share for either period.